#### IOWA WORKFORCE DEVELOPMENT UNEMPLOYMENT INSURANCE APPEALS

 68-0157 (9-06) - 3091078 - El

 HEATHER L PETERSEN

 Claimant

 APPEAL NO. 07A-UI-01161-S2T

 ADMINISTRATIVE LAW JUDGE

 DECISION

 A-ONE WATER SPECIALISTS INC

 Employer

 OC: 12/31/06

Claimant: Respondent (1)

Section 96.5-2-a – Discharge for Misconduct

# STATEMENT OF THE CASE:

A-One Water Specialist (employer) appealed a representative's January 22, 2007 decision (reference 01) that concluded Heather Peterson (claimant) was discharged and there was no evidence of willful or deliberate misconduct. After hearing notices were mailed to the parties' last-known addresses of record, a telephone hearing was held on February 19, 2007. The claimant participated personally. The employer participated by Ryan Schmidt, General and Marketing Manager, and Lindsay Storevik, Assistant Manager.

### **ISSUE:**

The issue is whether the claimant was discharged for misconduct.

### FINDINGS OF FACT:

The administrative law judge, having heard the testimony and considered all of the evidence in the record, finds that: The claimant was hired on November 13, 2006, as a full-time inside sales person. The employer informed the claimant at the time of her hire that she had to have a certain number of surveys per week or she would be terminated. The employer gave the claimant telephone numbers to call and perform surveys. The number increased per week. At the end of her employment the claimant was required to average ten surveys per day. The claimant tried. Twice she was able to perform ten surveys per day but was never able to meet the weekly quota. The employer met with the claimant and discussed the problem but the claimant did not understand that the employer was giving her a warning. The employer knew the claimant was making an effort. On January 3, 2007, the employer terminated the claimant for poor performance.

### **REASONING AND CONCLUSIONS OF LAW:**

For the reasons that follow the administrative law judge concludes the claimant was not discharged for misconduct.

Iowa Code section 96.5-2-a provides:

An individual shall be disqualified for benefits:

2. Discharge for misconduct. If the department finds that the individual has been discharged for misconduct in connection with the individual's employment:

a. The individual shall be disqualified for benefits until the individual has worked in and has been paid wages for insured work equal to ten times the individual's weekly benefit amount, provided the individual is otherwise eligible.

871 IAC 24.32(1)a provides:

Discharge for misconduct.

(1) Definition.

a. "Misconduct" is defined as a deliberate act or omission by a worker which constitutes a material breach of the duties and obligations arising out of such worker's contract of employment. Misconduct as the term is used in the disqualification provision as being limited to conduct evincing such willful or wanton disregard of an employer's interest as is found in deliberate violation or disregard of standards of behavior which the employer has the right to expect of employees, or in carelessness or negligence of such degree of recurrence as to manifest equal culpability, wrongful intent or evil design, or to show an intentional and substantial disregard of the employer's interests or of the employee's duties and obligations to the employer. On the other hand mere inefficiency, unsatisfactory conduct, failure in good performance as the result of inability or incapacity, inadvertencies or ordinary negligence in isolated instances, or good faith errors in judgment or discretion are not to be deemed misconduct within the meaning of the statute.

The employer has the burden of proof in establishing disqualifying job misconduct. <u>Cosper v.</u> <u>Iowa Department of Job Service</u>, 321 N.W.2d 6 (Iowa 1982). Poor work performance is not misconduct in the absence of evidence of intent. <u>Miller v. Employment Appeal Board</u>, 423 N.W.2d 211 (Iowa App. 1988). The employer discharged the claimant for poor work performance and has the burden of proof to show evidence of intent. The employer did not provide any evidence of intent at the hearing. The claimant's poor work performance was a result of her lack of training. Consequently the employer did not meet its burden of proof to show misconduct. Benefits are allowed.

## **DECISION:**

The representative's January 22, 2007 decision (reference 01) is affirmed. The claimant was discharged. Misconduct has not been established. Benefits are allowed, provided the claimant is otherwise eligible.

Beth A. Scheetz Administrative Law Judge

Decision Dated and Mailed

bas/pjs